

(Sapphire Plus Lesion Detection customer)

(Address)

(City, State, Zip)

(Phone)

(email)

(Local primary care physician)

(Address)

(City, State, Zip)

(Date)

Dear Dr. _____:

As you may know, oral cancer kills one American every hour of every day. Alarming, recent clinical data suggest that many of its victims are contracting the disease not due to tobacco or/and alcohol use, but due to HPV or other causes. Moreover, the majority of oral cancers are detected in late stages, for which the 5-year survival rate is barely over 20%. As a result, health experts are now advising all adults to have oral cancer examinations on an annual basis.

I am pleased to announce that our dental practice has enhanced our ability to detect oral cancer at early stages, as well as to detect abnormal tissue at precancerous stages. We have recently purchased a Sapphire® Plus Lesion Detection Oral Cancer Screening System, which we are now using adjunctively to our conventional white light oral cancer examination. The Sapphire® Plus Lesion Detection is the only device cleared by the FDA for its ability to help detect lesions that may not be visible under traditional white light examinations, including precancerous and cancerous growths, and its ability to help surgeons ensure that all diseased tissue is successfully removed when excising cancerous lesions.

Should one of our screenings lead to a biopsy-confirmed case of oral cancer, I wanted you to know that I might be referring the patient to you to facilitate further treatment planning in collaboration with a Head & Neck Oncology team (Otolaryngologist, Head & Neck surgeon, and/or oncologist).

In addition, I would also like you to know that I would be happy to conduct a Sapphire® Plus Lesion Detection screening for any of your patients whom you suspect of having cancerous or precancerous lesions in the oral cavity or whom you might feel is at risk due to tobacco and/or alcohol usage, HPV exposure or any other reason.

If you have any questions or thoughts about oral cancer screening in general or the Sapphire® Plus Lesion Detection device in particular, please let me know.

Sincerely,

ADDRESS TO GO HERE

Sapphire® plus
LESION DETECTION